Assured Research, LLC

Introduction to our Firm and Services

Assured Research is a research firm dedicated to the property/casualty insurance industry. We were formed in November 2011 and are pleased to count U.S. and global (re)insurers, brokers, consultants, private equity firms, and business schools among our subscribers and clients. Our subscribers write or bind over \$700 billion of annual premiums.

Our offerings include:

The Assured Research Package: Subscription research includes our monthly Assured Briefings, Assured Reports, and Assured Comments. We release about 1 research note each week.

Educational Services: We regularly participate in round table discussions and work with subscribers to present topics of interest to executives and colleagues at Lunch-n-Learn type presentations, for example. In some instances, our work may qualify for continuing education credits.

Bespoke Research: Proprietary analysis for insurance professionals and investors *who subscribe to our work*.

Information on our services and engagements can be found at <u>www.assuredresearch.com</u>. Our research emphasizes business development topics and we endeavor to combine unique sources of both qualitative and quantitative information when researching our topics.

We are proud of our differentiated research which has been cited in the *New York Times* and *Wall St. Journal* in addition to trade magazines such as *Carrier Management*. Our research has also been featured in business school and risk management courses at universities across the country.

The Assured Research Package: YTD2025

Assured Briefings

January, 2025 P/C Industry: Trendspotting: Graphs of Interest to P/C Professionals A Series of 1-2 Page Essays: Confessions of a Climate Realist It'll Be Hard to Entirely Write off Dirty Energy Jetsons Scenario Grows Less and Less Likely Worrying about Economic Inflation – Again We Read Project 2025 So You Wouldn't Have to We're Not Holding our Breath for Widespread Tort Reform Calls Made During 2024 – What Worked and What Didn't? Trendspotting: A Series of Graphs of Interest to Insurance Professionals

February, 2025

Commercial Auto Insurance: Not Expecting Much Reprieve in 2025 Workers' Compensation: Decelerating Premiums but Fewer Claims Property Insurance: New Tool from FEMA Shows How Risks Might Evolve Property Insurance: Examining the Wildfire Peril Financial Analysis: Comparing P/C Performance to Financial Institutions

March, 2025

Liability Insurance: Loss Severity Trends Accelerating Business Development: Search for Growth – Now Comes the Hard Part Workers' Compensation: Profitable in '24 and Likely Again in '25, and Again... Personal Insurance: Growth in Auto and Home; Single State Cos. Trendspotting: A Series of Graphs of Interest to Insurance Professionals

April, 2025

P/C Insurance: A Mosaic of Insights from Diverse Industries Personal Auto: Tariffs Hit Margins Sooner than Costs can be Recovered P/C Industry: What's Happening with Industry Claims? Financial Analysis: Capital Management 2006-2024

May, 2025

Liability Insurance: Social Inflation Hits Insurers, Less So Economies Liability Addendum: Examination of Liability Costs in Relation to GDP P/C Industry: Thoughts on the Economy, Stagflation, and Growth P/C Industry: Ghosts of Reserving Cycles Past Personal Insurance: Personal Umbrella Appropriately Shortened as "PU" Financial Analysis: P/C Performance in Face of an Inverted Yield Curve

Assured Comments (Expect 22-24 per annum)

Property Risks; New Year Brings New Tools to Assess Risk (Jan. 6, 2025) Our Thoughts on the California Wildfires (January 10, 2025) Keep a Watchful Eye on the California FAIR Plan (January 24, 2025) Loss Severity Trends are Accelerating (February 4, 2025) Personal Insurers Pursuing Auto (and some Home) Growth (February 13, 2025) Elections and PFAS Have Consequences (March 4, 2025) Sources of Development in Liability Occurrence and Claims Made (March 21, 2025) Smart Money Betting on Rising Used Car Prices (April 21, 2025) Four Reasons Why Auto Insurers Might Absorb Impact of Tariffs (May 2, 2025)

Assured Reports (Expect ~6-8 per annum)

Full Year 2024 Trends (January 16, 2025)
Industry Loss Reserves at YE24: Flip Chart (March 10, 2025)
Industry Loss Reserves at YE24: Redundant...Barely (March 18, 2025)
Social Inflation Update: Something's Gotta Give (April 8, 2025)
ROE Dispersions Across P/C Insurance (April 10, 2025)
P/C Industry Expense Trends (May 7, 2025)

Presentations and Webinars On Demand

We welcome inquiries about customized presentations for subscribing companies. We are emphasizing those over strictly educational presentations (which remain available on demand but were not be updated in 2024).

Our P&C 101 Webinar is available on demand. The webinar runs about 2 hr. 15 min. *Please ask* us for the link.

Our P&C 201 Modules are also available on demand; each running about 1 hr. Please ask for the links.

- Financial Analysis of P/C Insurers
- Valuation of P/C Insurers
- Principles of Actuarial Work
- Reinsurance as a Management Tool

Our <u>Assured Research YouTube Channel</u> is being populated with short (~8-12 min.) videos summarizing some of our content. Feel free to **check in occasionally or subscribe** for updates.